

# **BRAND INDEX**

## Delivering Technology to the Scientific Community

Instrumentation | Equipment | Consumables | Reagents & Assays | Technical Support





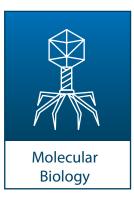




























Welcome to the Bio-Strategy Brand Index. Here you will find the key brands and products available in New Zealand. Bio-Strategy offers a comprehensive range of products for your laboratory research, analysis and production. Our portfolio includes technical instrumentation, high quality laboratory equipment, consumables, chemicals and reagents & assays for many applications.

Bio-Strategy was founded in 2003 and is an established ISO 9001:2015 accredited distributor delivering technology to the Scientific Community throughout Australasia. The Bio-Strategy team shares a passion for science and, in partnership with world leading suppliers, we provide our customers solutions to advance their research and work.

From our extensive product range we provide quality technology to customers in numerous market sectors including: Diagnostic Laboratories, Academic Research, Government Institutes, Applied Testing and Industry. Our specialists can tailor solutions to fit your research and business needs.

Bio-Strategy's main office is located in Auckland with teams throughout the country. Our skilled application scientists, sales specialists, service engineers, and our entire team of more than 130 staff across Australasia are available to support you and your laboratory requirements.

John Chesterfield Chief Executive Officer Bio-Strategy



### **AUTOMATION** - Sample Preparation & Processing

# **ROBOTICS**

Automated liquid handlers for sample preparation, with a myriad of dedicated applications, from low thru-put small footprint of the ML prep to higher thru-put systems of the STARline and Vantage.







Grenova automated tip washers to accommodate most industry brand tips ensuring sustainability.

TipNovus Tip Washer









Nimbus

VANTAGE

### **AUTOMATION** - Automatic Storage & Retrieval











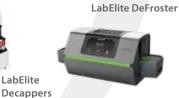
automation

Automated storage management solutions, decappers and consumables for safe storage of patient samples/biobanking with full traceability, from ambient down to -185oC with Askion's automated LN2 based cyro-storage.









**AUTOMATION** - Integration for Total Workflows



Integrations with automated sample processing and storage as well as with other 3rd party devices for Total Workflow Solutions with Biosero Green Button Go Software Scheduling.

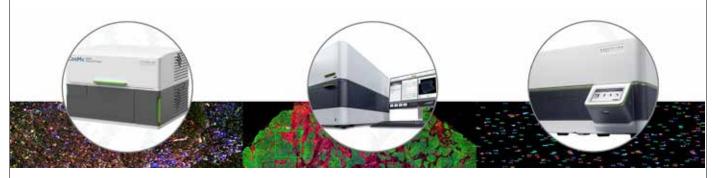




Green Button Go™



# nanoString Catalyze The Next Revolution Using Spatial Biology



### CosMx® Spatial Molecular Imager

Map RNA and protein molecules in intact tissue with sub-cellular resolution

### GeoMx® Digital Spatial Profiler

Combine high-plex & high-throughput spatial RNA and protein analyses

### nCounter® Analysis System

Complete solution for digital detection and counting large sets of molecules

# DNASCRIPT

### Powering The Bio-Revolution With DNA On Demand

A new paradigm in DNA synthesis, the SYNTAX Platform powered by Enzymatic DNA Synthesis (EDS) technology.

Designed for ease-of-use, productivity, convenience, control, and confidentiality, the SYNTAX platform, consisting of the SYNTAX System, kits, and software, enables automated nucleic acid synthesis on your benchtop in your lab.





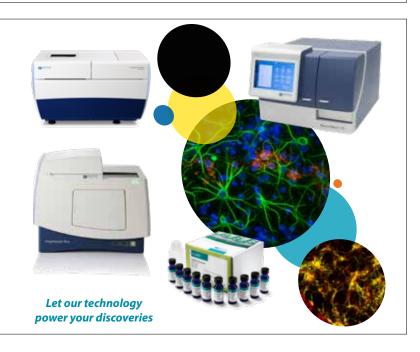


Seamlessly Integrates into Your Existing Workflows



## **Advancing Discovery in Protein and Cell Biology**

- Microplate Readers and Washers
- · Cellular Imaging Sytems
- FLIPR Penta
- · Clone Screening
- Assay Kits, Clone Media and Reagents





Meso Scale Discovery® (MSD) a global leader for innovative assays and instruments for the measurement of targeted molecules in biological samples.



MSD's proprietary MULTI ARRAY technology uses electrochemiluminescence to enable researchers to profile multiple biomarkers simultaneously in a single sample.



**Assays & Kits** Highly sensitive, precise and accurate

This technology provides greater sensitivity, excellent reproducibility, broader dynamic range with increased throughput (1-3 minutes read-time per plate).

### Instruments

High throughput and fast processing for a wide range of applications



JASCO is a global leader in a wide range of innovative technologies using optical spectroscopy and chromatography.



### Spectroscopy

JASCO delivers an impressive range of optical spectroscopy instrumentation.

They are compact in design, robust in operation and range from entrylevel models to extremely sensitive research-grade instruments.



### Chromatography

High Performance Liquid Chromatography EXTREMA 4500 Models is a conventional HPLC that aggregates the technology cultivated with EXTREMA 4000 Models into a compact casing with a width of only 15cm.

Next generation chromatogaphy configurations have arrived.



## **Delivering Tailored Solutions**

Advion Interchim is a provider of analytical instrumentation (such as mass spectrometers & liquid chromatography) and laboratory consumables.

In combination with the extensive consumable range from Interchim, Advion Interchim provide the best in-class solutions for any laboratory setting.



**Mass Spectometry** 



The Advion portfolio can be summarised into three categories

**Purification** 



Consumables



CareDx is a molecular diagnostic company focused on the discovery, development and commercialisation of clinically differentiated, high value diagnostic surveillance solutions for transplant patients.





AlloSeq HCT





## Your Partner in the Service of Medicine

BAG Diagnostics provides test systems and reagents which always deliver the highest quality for your diagnostics. This quality ensures that people with impaired organ function, genetic disposition or transfusion needs are given the best possible starting conditions for their recovery/therapy.







Transplantation Diagnostics

Diagnostics

Human



### A completely new approach!

Next Generation DNA/RNA extraction kits providing more convenience, quality and speed.

By moving to a BioEcho extraction kit you are supporting

environmentally friendly science:
 no harsh extraction chemicals
 sustainability: with 70% less plastics than
 standard Silica kits







Leica Microsystems: develops and manufactures microscopes and scientific instruments for the analysis of microstructures and nanostructures.

Widely recognised for optical precision and innovative technology, the company is one of the market leaders in:

- · Compound Microscopes (upright and inverted)
- · Stereo Microscopes and Macroscopes
- Digital Microscopes
- · Electron Microscope Sample Preparation Equipment
- · Microscope Cameras and Software

# PHCbi Life Science Innovator Since 1966



CO<sub>2</sub> Incubators





**Pharmaceutical Refrigerators** 



**Biomedical Freezers** 



**Ultra Low Temperature Freezers** 

## Míele



### **Miele Professional:**

Laboratory glassware washers and disinfectors. Miele's range of instrumentation is designed to easily withstand the rigours of repeated cleaning whilst ensuring consistent results day after day.





**Esco:** Laminar airflow, life science, IVF, pharmaceutical, vaccine and cell therapy equipment. Esco products support cutting-edge research, helping biopharmaceutical companies make their drugs safer and more cost-effective, enabling lower cost manufacturing of vaccines, and directly through innovative medical devices and diagnostics.





**Ohaus:** Analytical balances, precision balances and industrial balances. Small equipment: pH meters, dry block heaters, shakers, magnetic stirrers and vortex mixers.



















**Priorclave:** Autoclaves, steam sterilisers and accessories.

- . All British design
- · More than 60 autoclave models
- · From 40 to 700 litre chamber capacities
- Manufactured in Priorclave's London facility to UK standards
- Extensive range of options enables tailoring to meet your specific requirements
- · Proven energy savings
- · 10 year chamber warranty



**IKA**: Offers a wide range of innovative equipment for numerous applications in research and development such as magnetic stirrers, mixers, overhead stirrers, shakers, homogenizers, mills, rotary evaporators, calorimeters, laboratory reactors, as well as temperature control products such as circulators, baths and chillers.





**Grant:** Have been designing, manufacturing and supplying innovative scientific temperature control equipment and solutions since 1951, bring reliability, high performance and accuracy to the scientific, healthcare and industrial markets worldwide.





















Bio-Strategy is the exclusive distributor for Epredia in New Zealand and Australia. Epredia is a Global Leader in Precision Cancer Diagnostics and Tissue Diagnostics offering the highest quality products to enable our customers to achieve diagnostic excellence.

- Instruments: Cryostats, Microtomes, Printers, Tissue Processors & Embedding, Stainers, Coverslippers and Cytocentrifuges
- Consumables: Slides (Superfrost and Superfrost Plus), Coverslips, Blades (MX35 Ultra), Cassettes and more

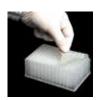




**POWERED BY** 

SHANDON MICRON MENZEL-GLASER PROPERTY Sections of the Company of t







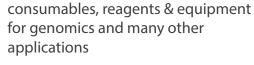








**Corning:** Cell culture, scale-up/bioprocess, drug discovery, innovative vessels, advanced surfaces and quality media products.



**Axygen:** High quality reliable

- . Automation Consumables
- · PCR Consumables
- · Liquid Handling
- . Equipment







**Falcon:** Tubes, serological pipettes and cell culture products.























**Cytiva:** Provide protein purification chromatography with ÄKTA systems & columns, resins for FPLC, Western Blotting reagents, membranes & imaging systems, Biacore consumables, Nucleic acid purification & amplification in the illustra range, Percoll & Ficoll cell density media and Whatman filtration products.





**DWK Life Sciences:** Leaders in the manufacture and supply of glass and plastic labware, cell culture apparatus and consumables, with brands like Duran®, Pyrex® and KIMBLE® dating back over 100 years providing solutions for Scientific Research, Pharmaceutical, Healthcare, Environmental and Industry applications.

- DURAN® Borosilicate 3.3 Glassware
- WHEATON° Cell Culture & Chromatography Solutions
- · KIMBLE KIMAX KONTES Glassware
- · PYREX® Laboratory Glassware
- · QUICKFIT® Ground-Glass Jointed Glassware
- · MBL° Volumetric Glassware
- SVL<sup>®</sup> Screwthread Jointed Glassware
- AZLON<sup>®</sup> Reusable Plasticware





**Rad Source:** X-ray irradiators designed for blood, small animals, insects and cells.

Powered by Quastar®







**Lec Medical range from Rollex:** Spark-free laboratory refrigerators, pharmaceutical refrigerators, and freezers.





**LaboGene:** Laminar Airflow Products (incl. Class II) and Freeze Dryers.



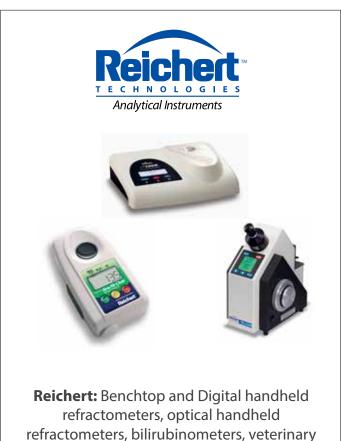




**Gyrozen:** Centrifuges, concentrators and freeze dryers.







and clinical handheld refractometers &

refractometer calibration oils.







**Sarstedt:** Disposable and multi-use plasticware for laboratories, clinical diagnostics and life science research; tubes, containers, PCR, cell and tissue culture, liquid handling and microbiology disposables.

## **HAMILT®N**

### The Measure of Excellence

Hamilton Company products provide you with unmatched accuracy and precision in your everyday laboratory tasks and workflows.

- The most comprehensive selection of syringes and needles
- A complete selection of silica and polymer based HPLC columns
- Automated intelligent diluting and dispensing with the Microlab 600 series
- Robust and intelligent in-line process sensors for pH, ORP, Dissolved Oxygen and Conductivity









Labplas: Specialises in manufacturing sterile sampling and transport bags for food, environmental and pharmaceutical laboratory analysis. Twirl'em® and Secure-T® blender bags are manufactured in accordance with FDA specifications and the new range of Twirl'em Ecolo bags will decompose in landfills.



**Experience a HIGHER LEVEL of PROTECTION** 





**Ansell:** Globally trusted gloves for life science, industrial research and clean rooms (PPE), Ansell Microflex and Touch N Tuff premium quality laboratory and examination gloves (PPE).





**SVAR:** Assays measuring human complement, auto-immune markers and hormone analytes (Euro Diagnostica have changed their name to Svar Life Science AB).





RELY+ON™ VIRKON™ is the high Level disinfection of choice for disinfection of hard surfaces. Effective against Hepatitis A, B, and C, HIV, MRSA, Influenza A Virus, E- coli (ESBL), Klebsiella pneumoniae (ESBL), Coronavirus Middle East Respiratory Syndrome (MERS) and SARS-Cov-2 (Covid-19).



Laboratory Immunodiagnostic Products And Equipment



**DRG International:** Enzyme Immuno (ELISA) Assays, Saliva Tests, Tumour Marker Assays, Chemiluminescencs Assays, Rapidscreen Assays



The wise choice



**Scharlau:** Scharlau products from Scharlab offer an extensive range of exceptional purity chemicals, reagents, organic standards, and other items for Chemistry and Microbiology.



Pre-Sales Support (Technical and Applications Advice)

Pre-Sales Support (Engineering Site Visit)

Installation (Enginers)

IQ/OQ available (Engineers)

Training and Applications
Support
(Application Scientists)

Ongoing Maintenance and Repairs (Engineers)

Further Applications Support as your needs grow (Application Scientists)



### **Protect Your Investment!**

Support available every step of the way with Field Service Engineers and Application Scientists

Improve your lab productivity and accelerate your research.

Here at Bio-Strategy we pride ourselves in providing:

Country-Wide Coverage | Factory Trained Engineers and Scientists | Original Spare Parts

# FIELD SERVICE SUPPORT Installation | Compliance | Maintenance

### Get the most return for your investment

The condition, life span and accuracy of instruments is critical for the most essential tasks in the laboratory.

Bio-Strategy's Technical Service is designed to help keep your lab instruments precisely up and running which gives you peace of mind.

### Peace of mind

We do this by offering complete service solutions from installation, after sales service and compliance to the supply of original spare parts.

Our large team of factory-trained engineers covers all regions of New Zealand.

### Certifications

- ISO-9001:2015 Certified
- ANZ
- IQ/OQ

### Service Agreements\*

- Tailored to customer's needs on a wide range of supported equipment
- Comprehensive Agreements covering service and parts
- Standard Agreements including scheduled Preventative Maintenance services and up to 10% off parts and breakdown labour
- Advanced scheduling of Preventative Maintenance

\*initial checks on equipment out of warranty may be chargeable

### **Remote Support**

- In-house engineer for phone support
- Remote support diagnostic capabilities



Bio-Strategy Technical Services
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service.nz@bio-strategy.com
www.bio-strategy.com



### **BRAND LIST - BY CATEGORY**

### Instrumentation (2)



Advion Interchim (p.5)

Askion (p.3)

Biosero (p.3)

Cryoxtract

DNA Script (p.4)

GeSiM

Grenova (p.3)

Hamilton Robotics (p.3)

Hamilton Storage (p.3)

Jasco (p.5)

Leica Microsystems (p.7)

Meso Scale Diagnostics (p.5)

Molecular Devices (p.4)

Nanostring (p.4)

**PG** Instruments

Rad Source Technologies (p.11)

Titertek Berthold

### **Equipment**



Analytik Jena (UVP) (p.12)

Axygen (see Corning) (p.10)

Biochrom

Boeckel+Co

Corning (p.10)

Cytiva (p.10)

Electrothermal

Epredia (p.9)

Esco (p.8)

Gerber Funke

Grant Instruments (p.9)

Gyrozen (p.11)

Hach (p.12)

Hamilton Company (p.13)

IKA (p.9)

Lab Companion

LaboGene (p.11)

Macherey-Nagel

Major Science

Marcus Sommer

Miele (p.7)

Nabertherm

Ohaus (p.8)

Pall - A Cytiva Brand

PHCbi (p.7)

Priorclave (p.8)

Reichert (p.12)

Rollex Medical (p.11)

Seward

Sherwood Scientific (p.12)

Simport Scientific

Temperature Technology

Thermoline Scientific

### Consumables



Advion Interchim (p.5)

Analytik Jena (UVP) (p.12)

Ansell (p.13)

Axygen (see Corning) (p.10)

Azlon (see DWK) (p.10)

Bel-Art SP Scienceware

Boeco (Boeckel+Co)

Corning (p.10)

Cytiva (p.10)

Dupont

DURAN (see DWK) (p.10)

DWK (p.10)

Epredia (p.9)

Falcon (see Corning) (p.10)

Hamilton Company (p.13)

**ILC** Dover

Kima

Kimberly Clark

Kimble (see DWK) (p.10)

Labplas (p.13)

La-Pha-Pack

Macherey-Nagel Marcus Sommer

Marienfeld

Pall - A Cytiva Brand

Rely+On Virkon (p.14) Sarstedt (p.13)

SciLabware (see DWK) (p.10)

Seward

Saint Gobain

Swann-Morton

Tenak A/S

Terumo

Whatman (Cytiva) (p.10)

Wheaton (see DWK) (p.10)

Whiteley

Wipak

### Reagents & Assays

**Acros Organics** 

Associates of Cape Cod

BAG Diagnostics (p.6)

BioEcho Life Sciences (p.6)

Cambridge Isotope

CareDX (p.6)

DRG International (p.14)

Fujirebio

IBJB - Institut de Biotechnologies

Jacques Boy (p.6)

Macherey-Nagel

Molecular Devices (p.4)

Santa Cruz Scharlau (p.14)

Serva

Svar Life Science (p.14)

Veracyte (see Nanostring p.4)\*

\*Prosigna Breast Cancer Prognostic Gene Signature Assay

Virkon Aquatic

Wako