

BRAND INDEX

Delivering Technology to the Scientific Community

Instrumentation | Equipment | Consumables | Reagents & Assays | Technical Support



Clinical
Diagnostics



Cancer & Medical
Research



Drug Discovery &
Development



Forensics



Genomics



Education



Pathology



Molecular
Biology



Proteomics



Food &
Beverages



Water &
Environment



Industrial &
Materials



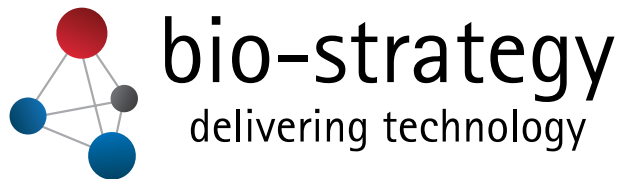
Veterinary



Microbiology



Plant Science



Welcome to the Bio-Strategy Brand Index. Here you will find the key brands and products available in New Zealand. Bio-Strategy offers a comprehensive range of products for your laboratory research, analysis and production. Our portfolio includes technical instrumentation, high quality laboratory equipment, consumables, chemicals and reagents & assays for many applications.

Bio-Strategy was founded in 2003 and is an established locally-owned ISO 9001:2015 accredited distributor delivering technology to the Scientific Community throughout Australasia. The Bio-Strategy team shares a passion for science and, in partnership with world leading suppliers, we provide our customers solutions to advance their research and work.

From our extensive product range we provide quality technology to customers in numerous market sectors including: Diagnostic Laboratories, Academic Research, Government Institutes, Applied Testing and Industry. Our specialists can tailor solutions to fit your research and business needs.

Bio-Strategy's main office is located in Auckland with teams throughout the country. Our skilled application scientists, sales specialists, service engineers, and our entire team of more than 130 staff across Australasia are available to support you and your laboratory requirements.

John Chesterfield
Chief Executive Officer
Bio-Strategy



Hamilton Robotics - Discover the Hamilton Advantage

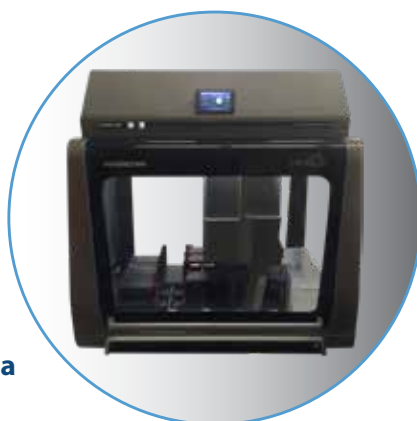
PIPETTING EVOLUTION. LOGISTIC REVOLUTION. INTEGRATED SOLUTION.



AUTOMATED NGS SOLUTIONS
Increase workflow efficiency and data integrity through Hamilton's NGS Automation.

- Hands-free post-PCR processing
- End-to-end sample tracking
- Up to 96 samples per day

HAMILTON®



**Hamilton Robotics
Nimbus HD**



Microlab® VANTAGE
Liquid Handling System™

The modular design to optimise storage, device integration, and transport space without sacrificing deck space.

How Are You Storing Your Samples?

We provide sample management solutions.



**Hamilton
BIOS®**



SAM HD



Verso®



**LabElite®
DeCapper**



**LabElite®
I.D. Reader**

HAMILTON®
STORAGE

HAMILTON®

The Measure of Excellence

Hamilton Company products provide you with unmatched accuracy and precision in your everyday laboratory tasks and workflows.

- The most comprehensive selection of syringes and needles
- A complete selection of silica and polymer based HPLC columns
- Automated intelligent diluting and dispensing with the Microlab 600 series
- Robust and intelligent in-line process sensors for pH, ORP, Dissolved Oxygen and Conductivity





Leica Microsystems: develops and manufactures microscopes and scientific instruments for the analysis of microstructures and nanostructures.

Widely recognised for optical precision and innovative technology, the company is one of the market leaders in:

- Compound Microscopes (upright and inverted)
- Stereo Microscopes and Macroscopes
- Digital Microscopes
- Electron Microscope Sample Preparation Equipment
- Microscope Cameras and Software



Advancing Discovery in Protein and Cell Biology

- Over 24 plate readers available – single to multi-mode plate readers
- High through-put fluorescence analysis systems
- Washers configured for 96- and 384-well plates, with user-changeable wash heads
- Assay kits for life science research, bioassays, drug discovery and development
- Solutions for cellular imaging from simple automated cell imaging to high content imaging with custom detection modes for any application
- Clone screening systems
- Mammalian and microbial colony picking



Let our technology power your discoveries



JASCO is a global leader in a wide range of innovative technologies using optical spectroscopy and chromatography.

Spectroscopy

JASCO delivers an impressive range of optical spectroscopy instrumentation.

They are compact in design, robust in operation and range from entry-level models to extremely sensitive research-grade instruments.



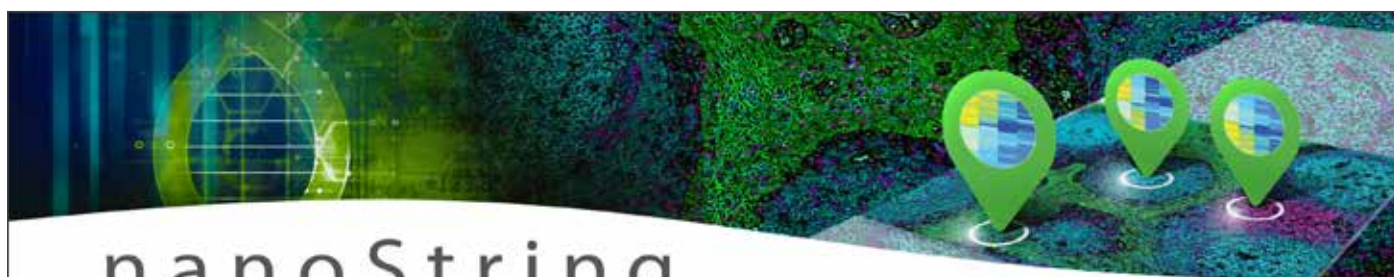
Chromatography

High Performance Liquid Chromatography EXTREMA 4500 Models is a conventional HPLC that aggregates the technology cultivated with EXTREMA 4000 Models into a compact casing with a width of only 15cm.

Next generation chromatography configurations have arrived.



- **Meso Scale Discovery® (MSD)** biomarker assays have high sensitivity, excellent reproducibility, and a wide dynamic range.
- **MULTI-ARRAY®** technology enables researchers to profile many biomarkers simultaneously in a single sample.
- Offering over 600 immunoassays for a range of applications including immunology, inflammation, oncology, neurobiology, and toxicology in various assay formats.

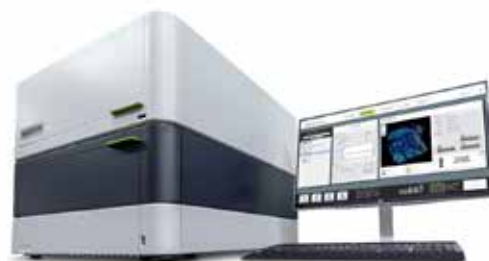


nanoString

Spatial Biology with whole-transcriptome or sub-cellular resolution

Enzyme-free, digital molecule counting for RNA or protein expression profiling of tens to over 20,000-plex from FFPE tissue with robust precision. Also high-plex bulk assays for gene expression and miRNA analysis on the most challenging samples.

● RNA ● miRNA ● protein



ASKION C-line®
automation

Controlled rate freezing combined with cryogenic handlings area for best sample quality

ASKION is a leading provider of automated biobanking in the temperature range down to -185°C.

The ASKION C-line® system is a flexible, modular, and fully automatable system solution specifically designed to meet all the present and future demands on cryo-technology and biobanking.





Enhancing precision
cancer diagnostics



Bio-Strategy is the exclusive distributor for Epredia in New Zealand and Australia. Epredia is a Global Leader in Precision Cancer Diagnostics and Tissue Diagnostics offering the highest quality products to enable our customers to achieve diagnostic excellence.

- **Instruments:** Cryostats, Microtomes, Printers, Tissue Processors & Embedding, Stainers, Coverslippers and Cytocentrifuges
- **Consumables:** Slides (Superfrost and Superfrost Plus), Coverslips, Blades (MX35 Ultra), Cassettes and more



POWERED BY

SHANDON

MICROM

MENZEL-GLÄSER

Richard-Allan Scientific



Life Science Innovator Since 1966



CO₂ Incubators



Pharmaceutical Refrigerators



Biomedical Freezers



Ultra Low Temperature Freezers



Cytiva: Provide protein purification chromatography with ÄKTA systems & columns, resins for FPLC, Western Blotting reagents, membranes & imaging systems, Biacore consumables, Nucleic acid purification & amplification in the illustra range, Percoll & Ficoll cell density media and Whatman filtration products.

Miele



Miele Professional:
Laboratory glassware washers and disinfectors. Miele's range of instrumentation is designed to easily withstand the rigours of repeated cleaning whilst ensuring consistent results day after day.



Axygen: High quality reliable consumables, reagents & equipment for genomics and many other applications

- Automation Consumables
- PCR Consumables
- Liquid Handling
- Equipment

Corning: Cell culture, scale-up/bioprocess, drug discovery, innovative vessels, advanced surfaces and quality media products.



Falcon: Tubes, serological pipettes and cell culture products.

R-Biopharm – dedicated to food safety

Test Systems for:

- Enzymatic Food and Beverage Analysis
- Food and Animal Adulteration
- Microbiology and Hygiene
- Hormones and Anabolics
- Mycotoxin Detection
- Antibiotics
- Vitamins
- Allergens:
 - Gluten
 - Nuts
- GMO





PALL are a large global supplier of membranes and filtration solutions. PALL offers superior filtration, separation and detection products in a wide range of Laboratory Segments including:

- DNA and RNA Purification
- Protein Sample Prep and Detection
- Sterile Filtration and Clarification
- Tangential Flow Filtration
- Venting and Gas Filtration
- Laboratory Water Purification



Priorclave



Priorclave: Autoclaves, steam sterilisers and accessories.

- All British design
- More than 60 autoclave models
- From 40 to 700 litre chamber capacities
- Manufactured in Priorclave's London facility to UK standards
- Extensive range of options enables tailoring to meet your specific requirements
- Proven energy savings
- 10 year chamber warranty

A completely new approach!

Next Generation kits DNA/RNA extraction kits providing more convenience, quality and speed.

By moving to a BioEcho extraction kit you are supporting

- environmentally friendly science: no harsh extraction chemicals
- sustainability: with 70% less plastics than standard Silica kits



Gerhardt Analytical Systems for Nitrogen/ Protein, Fat and Fibre Testing

The world leader in automatic Digestion,
Distillation, Hydrolysis, Fat and Fibre Extraction.

Product Highlights:

- Dumatherm N Pro - Nitrogen / Protein Analysis According to Dumas
- Kjeldatherm, Turbotherm and Vacusog - Best in Class Kjeldahl Digestion Solutions
- Vapodest - Best in Class Kjeldahl Distillation Systems
- Fibretherm - Advanced Fibre Analysis
- Hydrotherm and Soxtherm - Unrivalled Total Fat Solution
- Thermo - Classic Apparatus and Serial Heaters



WORLD CLASS. WORLDWIDE.

Esco: Laminar airflow, life science, IVF, pharmaceutical, vaccine and cell therapy equipment. Esco products support cutting-edge research, helping biopharmaceutical companies make their drugs safer and more cost-effective, enabling lower cost manufacturing of vaccines, and directly through innovative medical devices and diagnostics.



DWK Life Sciences: Leaders in the manufacture and supply of glass and plastic labware, cell culture apparatus and consumables, with brands like Duran®, Pyrex® and KIMBLE® dating back over 100 years providing solutions for Scientific Research, Pharmaceutical, Healthcare, Environmental and Industry applications.

- **DURAN®** Borosilicate 3.3 Glassware
- **WHEATON®** Cell Culture & Chromatography Solutions
- **KIMBLE® KIMAX® KONTES®** Glassware
- **PYREX®** Laboratory Glassware
- **QUICKFIT®** Ground-Glass Jointed Glassware
- **MBL® Volumetric Glassware**
- **SVL®** Screwthread Jointed Glassware
- **AZLON®** Reusable Plasticware



Ohaus: Analytical balances, precision balances and industrial balances. Small equipment: pH meters, dry block heaters, shakers, magnetic stirrers and vortex mixers.



Hach: Water analysis test kits, spectrophotometers, pH meters, turbidity meters, dissolved oxygen, BOD, COD kits and apparatus.



Grant: Unstirred and stirred water baths, dry block heaters, shaking and ultrasonic baths, refrigerated circulators and vortex mixers.



Binder: The world's largest manufacturer of serial-production environmental simulation chambers for scientific or industrial laboratories.



Fully Automated, High-throughput Tip Washers



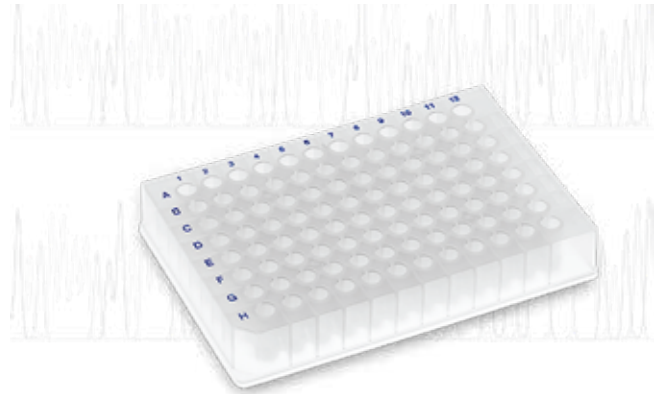
TipNovusMini™

TipNovus™

Grenova: Benchtop, robotic-arm friendly, high-throughput automated pipette tip washer which has endless possibilities for developing a reuse process. TipNovus™ and the TipNovus-Mini enables labs to re-use plastic pipette tips numerous times.



The Edge experience!



EdgeBio: products for DNA sequencing and purification. Their products employ rapid and simple protocols, minimizing hands-on time while providing high-quality results with high reproducibility.



LaboGene: Laminar Airflow Products (incl. Class II) and Freeze Dryers.



Gyrozen: Centrifuges, concentrators and freeze dryers.

IKA®



IKA: Magnetic stirrers, hotplates, vortex mixers, orbital shakers, grinding mills, dispersers/homogenisers, bomb calorimeters, rotary evaporators and viscometers.

ILC DOVER
BEYOND BOUNDARIES™

Proud manufacturers of EZ BioPacs®, PowderFlo and DoverPac® range.



ILC Dover: Advanced containment options to assist manufacturing biologics faster. Process containment, anti-static films, flexible enclosures & isolators, and single use powder transfer packs.

Reichert™
TECHNOLOGIES
Analytical Instruments



Reichert: Benchtop and Digital handheld refractometers, optical handheld refractometers, bilirubinometers, veterinary and clinical handheld refractometers & refractometer calibration oils.

analytikjena
An Endress+Hauser Company



Analytik Jena (UVP): Basic and advanced gel and blot imaging, macro and micro in-vivo live animal imaging, transilluminators, UV lamps, hybridisation ovens, UV crosslinkers, UV incubators and PCR workstations.



Sarstedt: Disposable and multi-use plasticware for laboratories, clinical diagnostics and life science research; tubes, containers, PCR, cell and tissue culture, liquid handling and microbiology disposables



Experience a HIGHER LEVEL of PROTECTION



Ansell: Globally trusted gloves for life science, industrial research and clean rooms (PPE), Ansell Microflex and Touch N Tuff premium quality laboratory and examination gloves (PPE).



Labplas: Specialises in manufacturing sterile sampling and transport bags for food, environmental and pharmaceutical laboratory analysis. Twirl'em® and Secure-T® blender bags are manufactured in accordance with FDA specifications and the new range of Twirl'em Ecolo bags will decompose in landfills.



Lec Medical range from Rollex: Spark-free laboratory refrigerators, pharmaceutical refrigerators, and freezers.

Svar

Answers in Life Science



SVAR: Assays measuring human complement, auto-immune markers and hormone analytes (Euro Diagnostica have changed their name to Svar Life Science AB).

Rely+On™ Virkon™



RELY+ON™ VIRKON™ is the high Level disinfection of choice for disinfection of hard surfaces. Effective against Hepatitis A, B, and C, HIV, MRSA, Influenza A Virus, E- coli (ESBL), Klebsiella pneumoniae (ESBL), Coronavirus Middle East Respiratory Syndrome (MERS) and SARS-Cov-2 (Covid-19).

MACHEREY-NAGEL



Macherey-Nagel: Filtration, rapid tests, water analysis & chromatography consumables for HPLC, GC, TLC and SPE.

Scharlau

The wise choice



Scharlau: Scharlau products from Scharlab offer an extensive range of exceptional purity chemicals, reagents, organic standards, and other items for Chemistry and Microbiology.



bio-strategy
delivering technology

Protect Your Investment!

Support available every step of the way with Field Service Engineers and Application Scientists

Improve your lab productivity and accelerate your research.

Here at Bio-Strategy we pride ourselves in providing:

Country-Wide Coverage | Factory Trained Engineers and Scientists | Original Spare Parts

FIELD SERVICE SUPPORT Installation | Compliance | Maintenance

Get the most return for your investment

The condition, life span and accuracy of instruments is critical for the most essential tasks in the laboratory.

Bio-Strategy's Technical Service is designed to help keep your lab instruments precisely up and running which gives you peace of mind.

Peace of mind

We do this by offering complete service solutions from installation, after sales service and compliance to the supply of original spare parts.

Our large team of factory-trained engineers covers all regions of New Zealand.

Certifications

- ISO-9001:2015 Certified
- ANZ
- IQ/OQ

Service Agreements*

- Tailored to customer's needs on a wide range of supported equipment
- Comprehensive Agreements covering service and parts
- Standard Agreements including scheduled Preventative Maintenance services and up to 10% off parts and breakdown labour
- Advanced scheduling of Preventative Maintenance

*initial checks on equipment out of warranty may be chargeable

Remote Support

- In-house engineer for phone support
- Remote support diagnostic capabilities



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service.nz@bio-strategy.com
www.bio-strategy.com



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delivering technology

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Wako

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